Lockheed Martin. Your Mission is Ours.

Lockheed Martin (NYSE: LMT) solves the world's toughest technology challenges to address our customers' critical missions. More than 100 nations rely on Lockheed Martin employees, products and technologies to help them protect and connect their citizens and advance scientific discovery. In a time of growing uncertainty and unpredictable threats, we focus on innovation at scale and performance excellence to keep our customers at the center of everything we do.

All Data from 2021

People

Footprint



114,000 Total Employees



7,500+ International Employees



Engineers, Scientists and Technologists



More than one in five employees is a veteran



COMMUNITY

372 Global Facilities



Internationally: We have employees in **51** countries



Sustainability

Lockheed Martin develops innovative technology that enables growth, resiliency and security of societies around the world. We integrate environmental, social and governance practices throughout our business and our employees actively strengthen the quality of life where we live and work.

LOCKHEED MARTIN'S 2021 SOCIAL IMPACT CONTRIBUTIONS TOTALED NEARLY **\$32 million** IN THREE MAIN AREAS:

FUTURE STEM

WORKFORCE



THOSE WHO **SERVE**



Over **22,000** Employees donated **\$7.7 million** to charities

Go Green Goals

Our approach to championing environmental stewardship through resource efficiency is called "Go Green" and it extends to our facilities across the world. Go Green drives operational improvements by reducing carbon emissions through energy efficiency and use of renewable energy, reducing facility water use, and reducing waste generation. Since the inception of Go Green in 2007, Lockheed Martin has reduced carbon emissions by 53%, energy consumption by 19%, and waste-to-landfill by 49%. Due to the COVID-19 pandemic, thousands of employees converted to full time telework in 2020 and 2021. As a result, we re-evaluated and revised our metrics in 2021 to account for these impacts.

REDUCE CARBON EMISSIONS 2030 GOAL 70%

PER \$ GROSS PROFIT BY 2015 BASELINE

REDUCE ENERGY PER OCCUPANT BY 14%

2016 BASELINE

REDUCE WASTE PER OCCUPANT BY 11%

2016 BASELINE

5%

2021 PERFORMANCE

47%

Industry Leading Portfolio



AERONAUTICS

Lockheed Martin's Aeronautics business area is the air power solutions provider of choice, focused on combat air with the world's only 5th Generation fighters, air mobility and battle-proven airlift, and a sustainment philosophy that recognizes the flight line is the center of gravity. And the future of aviation is being developed today at the world-renowned Skunk Works®. Together, these capabilities ensure our customers are equipped with the critical innovations needed to stay ahead of emerging threats.

MISSILES AND FIRE CONTROL



Missiles and Fire Control develops superior weapon systems, sensors and services that provide our customers with state-of-the-art, connected protection. Our high-performance air and missile defense systems include air-to-air, precision fires, close combat, sustainment, sensors, strike systems and advanced program capabilities. Globally, we provide highly integrated solutions that help our customers make smarter, faster decisions.

ROTARY AND MISSION SYSTEMS



Rotary and Mission Systems delivers mission-first innovation across its portfolio of rotary-wing technology, sensors, radar systems, command and control, combat training and sustainment, undersea systems, and full-spectrum cyber capabilities. With a portfolio spanning 1,000+ programs in more than 100 countries, we deliver transformative capabilities that connect people, platforms, and networks to help our customers solve for today and what's to come.

SPACE

7%



Whether it's underwater, on land, in the atmosphere or beyond, at Lockheed Martin Space, we use our connected capabilities to address and achieve the unforeseen from the ground up. Through transformative technologies —including navigation and protected communications, human and robotic exploration of deep space, strategic deterrence and missile defense, hypersonic strike and directed energy, weather and Earth science and commercial communications—we're delivering integrated solutions that push the boundaries of science, provide security, and solve for what the future holds. 71% from U.S. Government
\$48.2 BILLION

28% International Customers
\$18.4 BILLION

Sales

1% U.S. Commercial & Other
\$455 MILLION



Total Stockholder Return 2017-2021:

62%



Increase to Annual Dividend:

8%

Net

Net Earnings:

\$6.3 Billion

Economic Impact



Lockheed Martin has 13,700 suppliers – more than 12,741 across the United States and 959 suppliers around the globe.







The company committed \$38.1 billion to our suppliers in every U.S. state and 64 countries worldwide.

We awarded \$5.6 billion to more than 7,700 small businesses, which represented over 51% of our supplier base.

2022 Tech Priorities

For over 100 years, Lockheed Martin has worked side by side with our customers to help them achieve their missions with technological superiority. Customers' needs have grown more urgent and complex as their adversaries have invested heavily in new technologies to erode military advantage.

To enable Joint All-Domain Operation in a complex 21st-century threat environment, Lockheed Martin is implementing a bold vision to allow every customer to make all-domain decisions – land, sea, air, space and cyber – through advanced and resilient communications at a speed our adversaries can't match. To make this vision a reality, we are focusing our research and development investments and commercial relationships in areas that will give our customers a decisive advantage through technology that enables smarter, faster decisions.



Artificial Intelligence and Autonomy

There's no doubt that on the battlefield and at home, autonomy and artificial intelligence (AI) are rapidly becoming part of our daily human experience. We are building AI systems that will keep people in control while enabling them to be safer and increase mission success in the toughest and most unpredictable of situations.



Directed Energy

Directed Energy systems use highly-focused energy to disable targets with pinpoint accuracy. Our engineers are at the forefront of transforming high-power laser technology developed for factories into inventive and cost-effective defense capabilities for our customers.



Edge Computing

Computing at the edge is a foundational element across our systems enabling all advanced capabilities spanning air, land, sea and space. At Lockheed Martin, we are collaborating with the commercial and defense industries to ensure our customers have access to secure, modular and intelligent computing across all domains.



Hypersonics

Going Mach 5, or 60 miles per minute, creates a number of complex engineering and physics challenges which is why we leverage expertise and technology from across the corporation to tackle these challenges with speed, agility and ingenuity. As the Department of Defense's highest technical priority, our scientists and engineers are developing game-changing hypersonic solutions that can be produced at scale to ensure mission success.



Spectrum Dominance

Warfighters rely on the spectrum to sense and locate adversaries while communicating across allied forces. To maintain spectrum dominance we are developing open architecture spectrum solutions that enable synergistic operations across platforms.

